

New River Valley “Economic Development” Resource Center

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Business Planning/Development

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Southwest Region SBDC

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Chambers of Commerce

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ph 540-745-4407
e-mail: chamber@swva.net
website: www.visitfloyd.org

Giles County Chamber of Commerce
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Pearisburg, VA 24134
ph 540-921-5000
fax 540-921-3892
e-mail: gcc@i-plus.net
website: www.gilescounty.org/chamber/chamber.html

Montgomery County Chamber of Commerce & Visitors Center
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President/CEO & Director of Tourism
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website: www.montgomerycc.org/visitors.htm

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Radford Chamber of Commerce
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Colleges & Universities Economic Development Offices

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Radford University
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Virginia Tech Office of Economic Development
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Distribution/Logistic Support including Rail Service

Camrett Logistics

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Manager

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Volvo Logistics

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Vice President

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Greensboro, NC 27409

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fax 336-393-4751

e-mail: andy.lukoff@volvo.com

website: www.volvologistics.com

Incentives

Incentives in the Commonwealth of Virginia are offered by two different sources. One is the local level (see “Local Government Economic Development” contacts) and the other is at the state level (see “State Agencies – the Virginia Economic Development Partnership”).

Incubator Programs

Jacksonville Center

Mr. David St Lawrence

Executive Director

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Floyd, VA 24091

ph 540-745-2784

e-mail: david@jacksonvillecenter.org

website: www.jacksonvillecenter.org

New River Valley Competitiveness Center

Ms. Yolanda Hunter

Incubator Manager

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VT KnowledgeWorks

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Director

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Blacksburg, VA 24060

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International Trade Assistance
(including Port of Entry #1412 & FTZ #238)

Allegheny Brokerage Company, Inc.

Mr. Jim Loux

President

New River Valley Airport

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Dublin, VA 24084

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e-mail: jloux@acustomsbroker.com

website: www.acustomsbroker.com

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Mr. Matt Herring

Manager

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Dublin VA 24084

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e-mail: mherring@hipageco.com

website: www.hipageco.com

International Division of the Virginia Economic Development Partnership

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International Trade Manager

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New River Valley Economic Development Alliance

Mr. Aric H. Bopp

Executive Director – Grantee for Foreign Trade Zone #238

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Radford, VA 24141

ph 540-267-0007

fax 540-267-0013

e-mail: abopp@nrvalliance.org

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Radford University International Trade Center (“RU ITC”)

Mr. David Denny

Director

6226 University Park Drive

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ph 540-831-5212

fax 540-831-6735

e-mail: dwdenny@radford.edu

website: <http://btp.radford.edu/ba/itc.shtml>

Stellar Trade Support

Ms. Cornelia Steinert

Owner

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Suite 8

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U.S. Customs Office for Port of Entry #1412

Mr. Michael N. Kirkpatrick

Port Director

New River Valley Airport

Route 100 North

Dublin, VA 24084

ph 540-674-4414

fax 540-674-4527

e-mail: michael.kirkpatrick@dhs.gov

website: www.dhs.gov

Lending Programs

Virginia Small Business Financing Authority (“VSBFA”)

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Executive Director

707 E. Main Street, Suite 300

Richmond, Virginia 23219

ph 866-248-8814

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e-mail: scott.parsons@dba.virginia.gov

website: <http://www.dba.state.va.us/financing/>

Business Finance Group Inc.

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Loan Officer

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Virginia Economic Development Partnership – Finance

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Director of Finance

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Local Government Economic Development

Floyd County

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Director of Community and Economic Development

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Giles County

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Pulaski County

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Town of Blacksburg
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Town of Christiansburg
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Town of Dublin
Mr. Bill Parker
Town Manager
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Town of Pearisburg
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Town Manager
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Regional Economic Development Organizations

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Research Assistance

New River Valley Planning District Commission (“NRVPDC”)

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Research Centers

Virginia Tech Corporate Research Center

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* Numerous other “research centers” exist throughout Virginia Tech & Radford University (associated with each respective university and their departments and programs) but this is the major research center in the region that provides permanent space to business and industry. For example, VT has over 100 university specific research centers – please contact the respective economic development contact for that university/college as outlined in this document.

Retail/Commercial/Downtown Development Organizations

Blacksburg Partnership

Ms. Diane S. Akers, CPA, CEcD

Executive Director

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Chairman

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Greater Pulaski Alliance

Mr. Jeff Jones

President

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State/Federal Agencies

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Air Permit Manager

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e-mail: mjscanlan@deq.virginia.gov

website: www.deq.virginia.gov

USDA Rural Development

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Area Director

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Christiansburg, VA 24073–2707

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website: <http://www.rurdev.usda.gov/va/offices/christians.htm>

Virginia Department of Business Assistance (“DBA”)

Ms. Sandy Ratliff

Business Services Manager

Virginia Department of Business Assistance

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Virginia Economic Development Partnership (“VEDP”)

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Virginia Department of Transportation (“VDOT”)

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Residency Administrator

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Virginia Department of Rail and Public Transportation

Mr. Kevin B. Page

Director of Rail Transportation

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website: www.drpt.virginia.gov

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President & CEO

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website: www.vamanucaturers.com

Virginia Center for Innovative Technology

Dr. Gary R. Atkinson

Regional Director – Western Virginia Region

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e-mail: gary@cit.org

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U.S. Government Property/Programs

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Managed by the New River Valley Economic Development Alliance

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Senior Program Manager RFAAP ARMS

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Workforce Development/Services

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Virginia Employment Commission (“VEC”)
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Virginia Department of Business Assistance – Workforce Services
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New River/Mt. Rogers Workforce Investment Board (“WIB”)

Mr. Ronnie Martin

Executive Director

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Radford, VA 24141

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Virginia Tech – Outreach Program Development

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Director

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